



Iberian Trade

Santander (ES) & Leixões (PT)

Presentation



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1. Business Concept

- Modal shift from road to shortsea
- Reliable and frequent sailings at competitive prices
- “What you see is what you get”



2. Sailing Schedules



Sailing schedule Santander - Zeebrugge v.v.

Departure Zeebrugge		Arrival Santander		Departure Santander		Arrival Zeebrugge	
Wednesday	04:00	Friday	06:00	Wednesday	04:00	Friday	06:00
Friday	12:00	Sunday	14:00	Friday	12:00	Sunday	14:00
Sunday	20:00	Tuesday	22:00	Sunday	20:00	Tuesday	22:00

Through shipment options UK / Ireland / Denmark / Sweden <> Spain

Departure Purfleet		Arrival Santander		Departure Santander		Arrival Purfleet	
Tuesday	06:00	Friday	06:00	Wednesday	04:00	Saturday	00:05
Thursday	17:00	Sunday	14:00	Friday	12:00	Monday	06:00
Saturday	16:00	Tuesday	22:00	Sunday	20:00	Wednesday	18:00

Departure Killingholme		Arrival Santander		Departure Santander		Arrival Killingholme	
Monday	20:00	Friday	06:00	Wednesday	04:00	Sunday	08:00
Wednesday	20:00	Sunday	14:00	Friday	12:00	Monday	08:00
Friday	20:00	Tuesday	22:00	Sunday	20:00	Thursday	08:00

Departure Dublin		Arrival Santander		Departure Santander		Arrival Dublin	
Thursday	18:00	Tuesday	22:00	Wednesday	04:00	Sunday	08:00
Sunday	23:55	Friday	06:00	Sunday	20:00	Thursday	12:00

Departure Göteborg		Arrival Santander		Departure Santander		Arrival Göteborg	
Monday	03:00	Friday	06:00	Wednesday	04:00	Sunday	20:00
Tuesday	20:00	Sunday	14:00	Friday	12:00	Tuesday	10:00
Saturday	06:00	Tuesday	22:00	Sunday	20:00	Friday	23:00

Departure Esbjerg		Arrival Santander		Departure Santander		Arrival Esbjerg	
Sunday	12:00	Friday	06:00	Wednesday	04:00	Sunday	08:00

Departure Hirtshals		Arrival Santander		Departure Santander		Arrival Hirtshals	
Tuesday	04:00	Sunday	14:00	Friday	12:00	Tuesday	03:00



3. Vessel Deployment

- ZEEBRUGGE-SANTANDER
 - m/v SEVERINE > 1.750 L/M = 112 ground slots
 - m/v CAROLINE RUSS > 1.600 L/M = 105 ground slots
- ROTTERDAM-LEIXOES
 - m/v VESPERTINE (CONRO) > 3.080 L/M = 180 ground slots
 - m/v PALATINE (CONRO) > 3.080 L/M = 180 ground slots
 - m/v CATHERINE (CONRO) > 2.670 L/M = 160 ground slots



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J&D Maritime Fotos (UK)

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4. Fleet Expansion

- CLdN FLEET EXPANSION
- 2 firm orders placed for 9000 l/m vessels (G9) : HYUNDAI
- 235m length – 35m beam
- Delivery Q1 2018 (m/v Celine) & Q2 2018 (m/v Delphine)
- 4 firm orders placed for 5.400 l/m vessels (G11) : HYUNDAI
- 217m length – 32m beam
- Delivery Q1 (2x) & Q2 2019 (2x)
- 4 further options for 5.400 l/m vessels (G11) : HYUNDAI
- 217m length – 32m beam



G9 - m/v CELINE & m/v DELPHINE – 9000 I/m – Largest shortsea ro-ro vessels in the world





5. CLdN ro-ro S.A. - Facts & Figures

27

owned vessels



CLdN ro-ro S.A.

27 owned vessels

Increasing owned fleet to 35 vessels

12 Ports of Call

12 ro-ro terminals

8 sales offices

125 plus sailings per week

NEW:ALBERT II DOCK ZEEBRUGGE



6. Strength & opportunities

- Unique ro-ro concept : 'motorway of the seas'
- By-passing road taxes & driving restrictions
- Lack of drivers makes ro-ro solution more attractive
- Ecological footprint
- Well organized and professional set-up
- Online & EDI bookings saving valuable time for your company
- Well located ro-ro terminals
- Flexible vessel deployment supported by a large and fully-owned ro-ro fleet
- Ability to adjust capacity in function of volumes
- Zeebrugge & Rotterdam as main hub for other destinations in network > attractive and competitive lead times **between ES/PT-UK (Purfleet & Killingholme), ES/PT-IE (Dublin), ES/SE (Göteborg) and ES/DK (Esbjerg & Hirtshals)**



CLdN

Always welcome on board !